

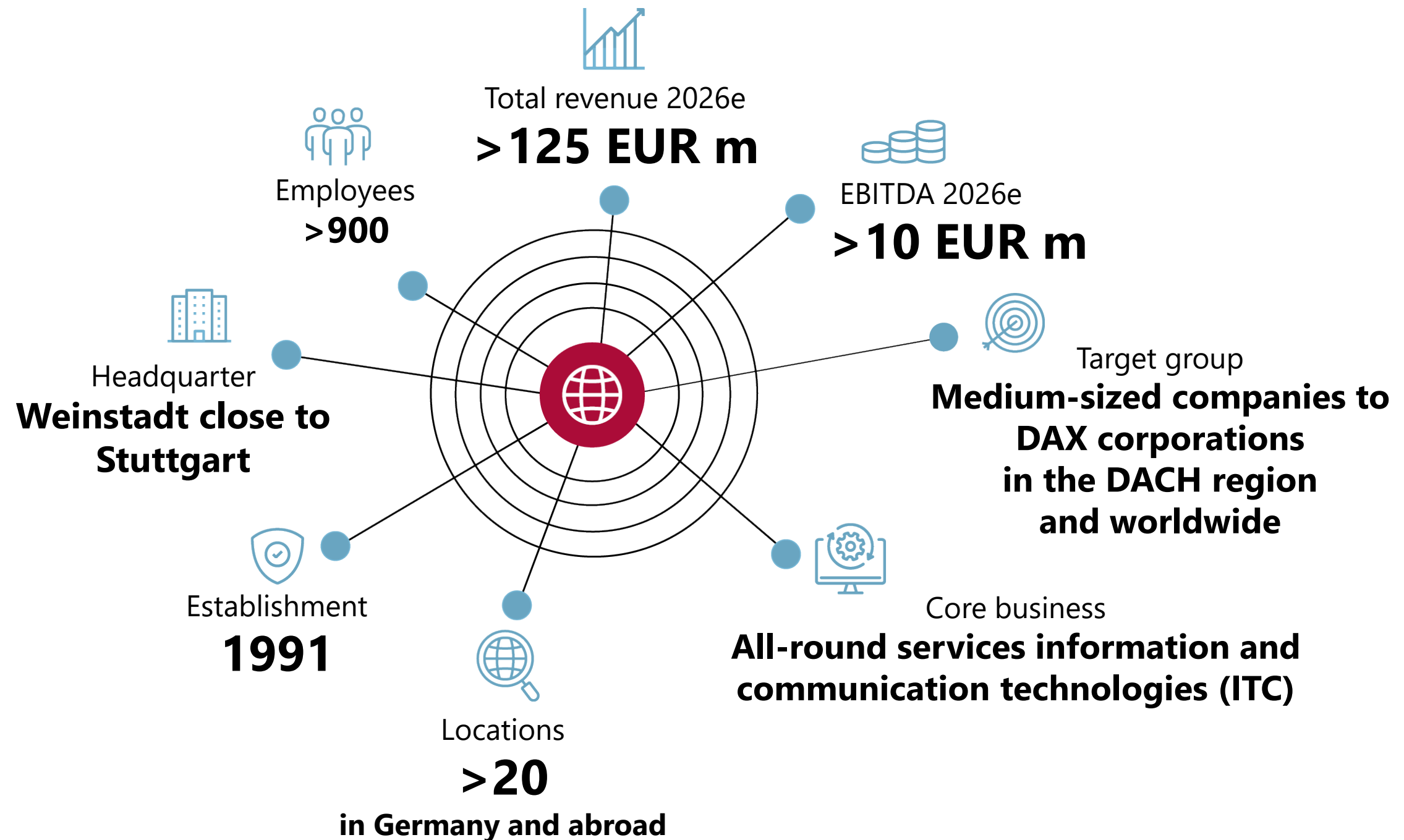


Company presentation

audius SE

Status 02/07/2026

audius in one view



Locations in Germany and worldwide



audius **Management**



Rainer Francisi, chairman of the Executive Board

Founded audius in 1991. Largest shareholder of the company.



Matthias Kraft, Executive Board member

Already with the company since 2004 and member of the Executive Board since 2015.
Responsible for the business unit IT Services.



Wolfgang Wagner, Executive Board member

Member of the Management Board of the former IT Competence Group since 2016.
Responsible for M&A, investor relations, the subsidiary proMX and various cross-divisional functions.



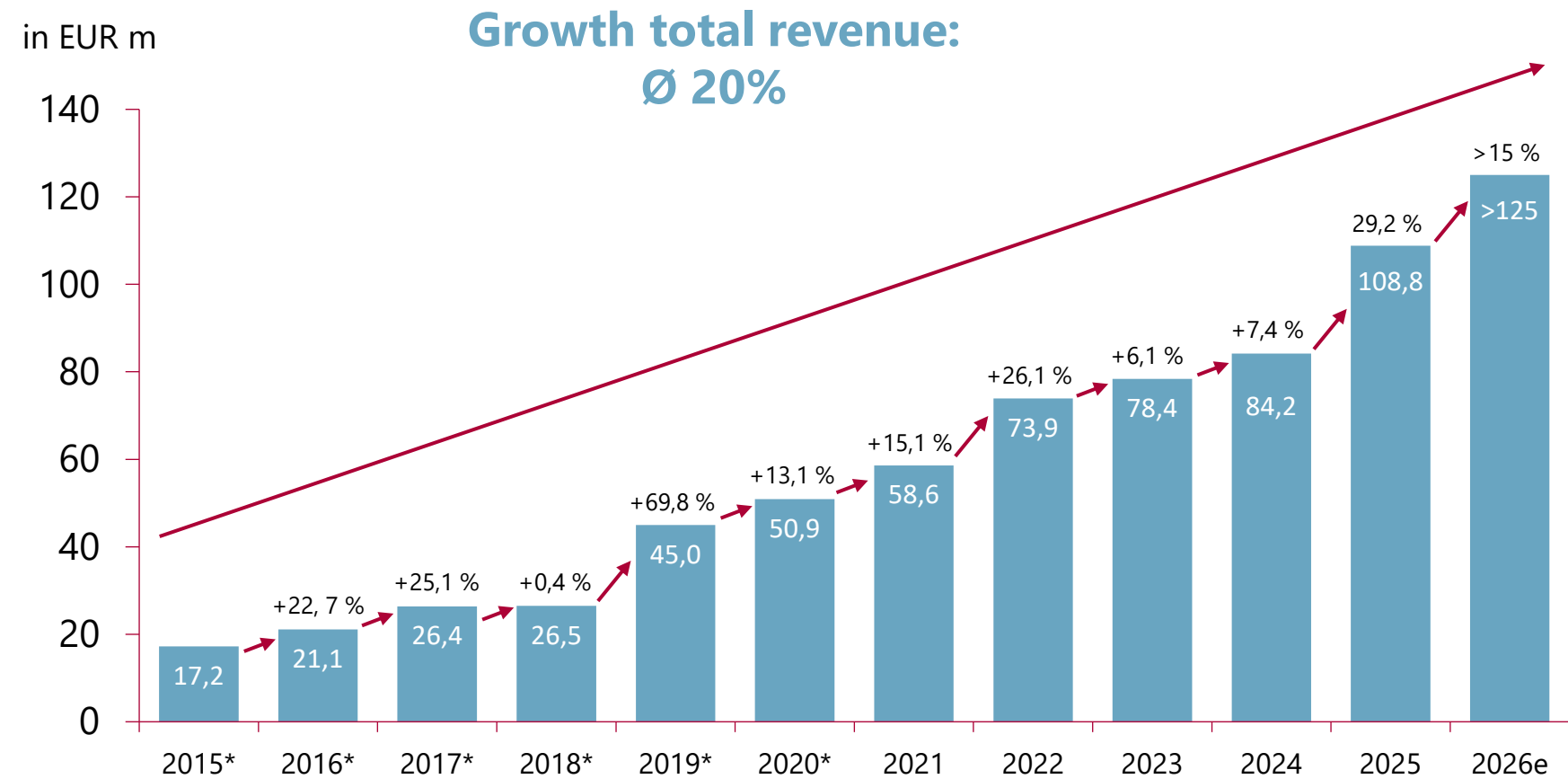
Konstantin Tsaligopoulos, Executive Board member

Joined the Group in 2011. Has built up the Telecommunications business area since 2016 and has been responsible for this as a member of the Executive Board since 2022.

audius **growth story**

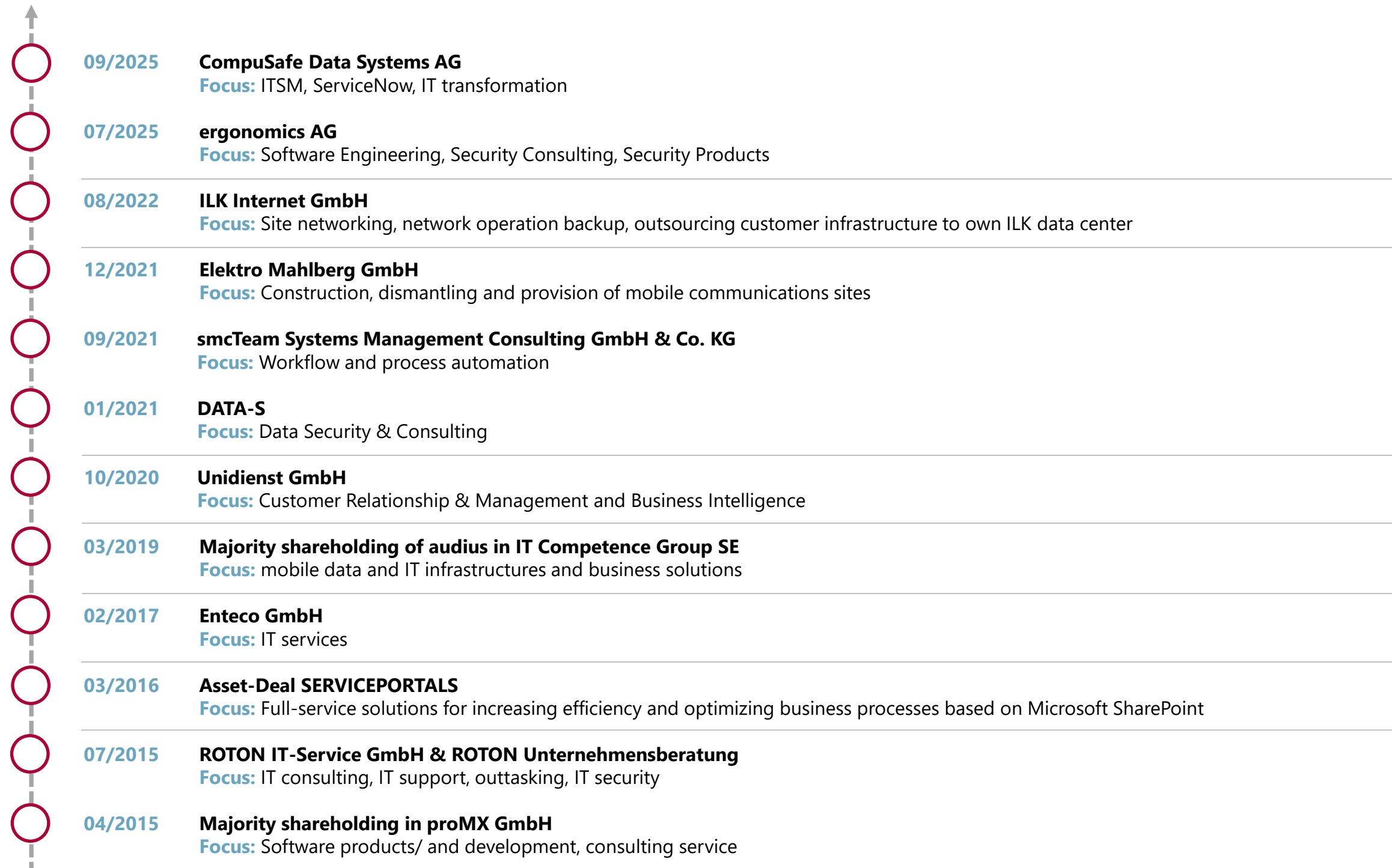
Dual growth strategy

1. Organic growth
from our own resources
2. Inorganic growth
through targeted acquisitions

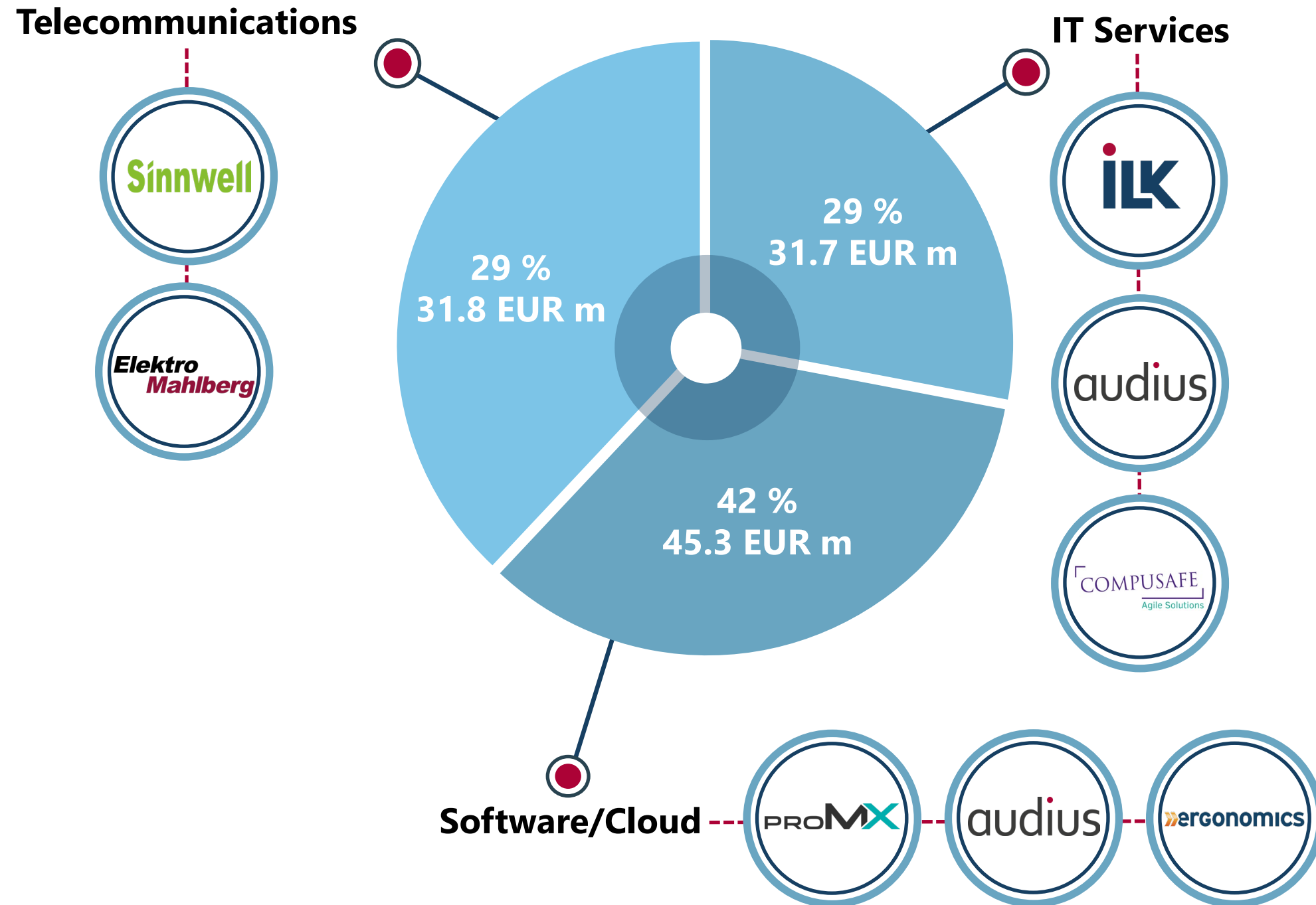


* 2015 - 2020 As-if consolidation from the point of view of audius AG

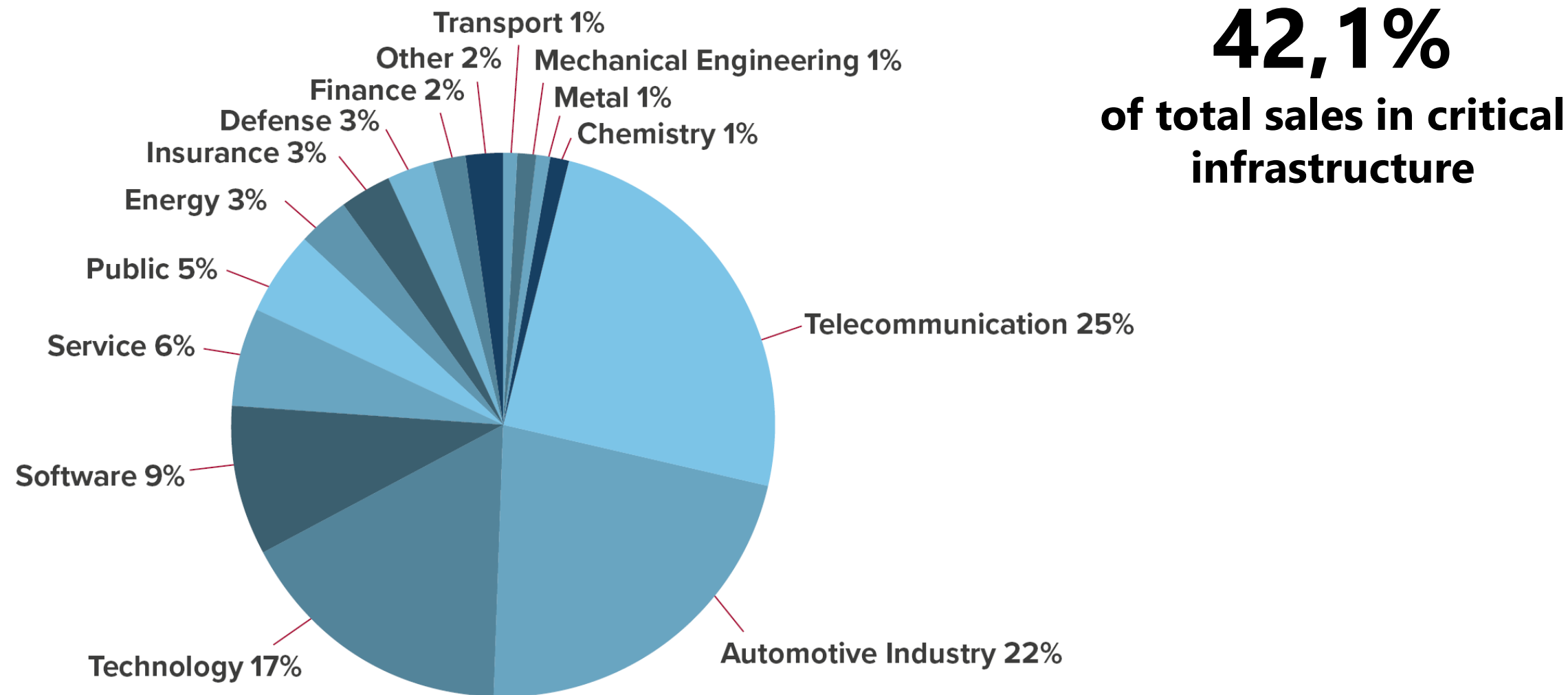
Inorganic growth since 2015



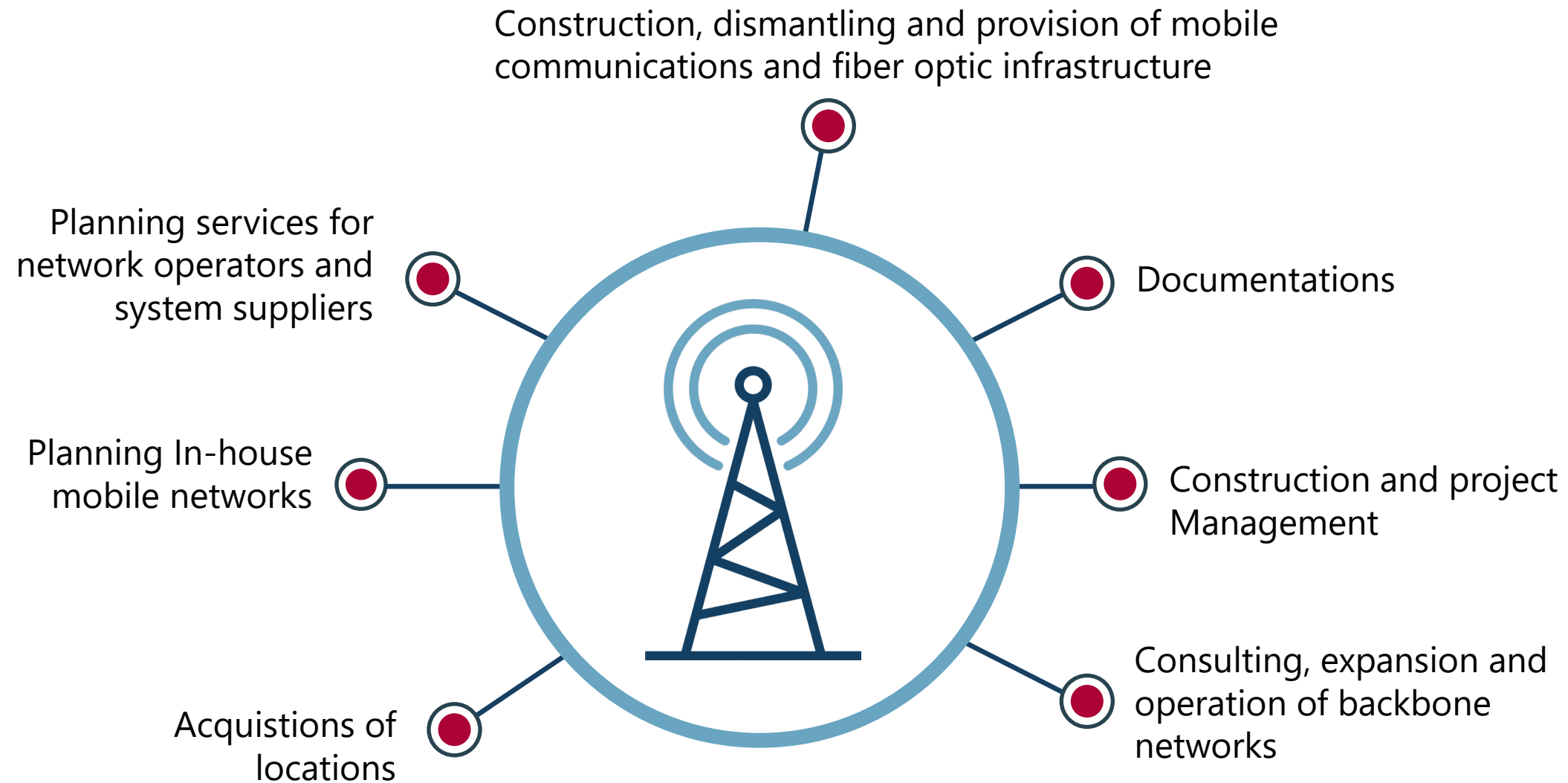
Breakdown of total revenue **by business segment in 2025**



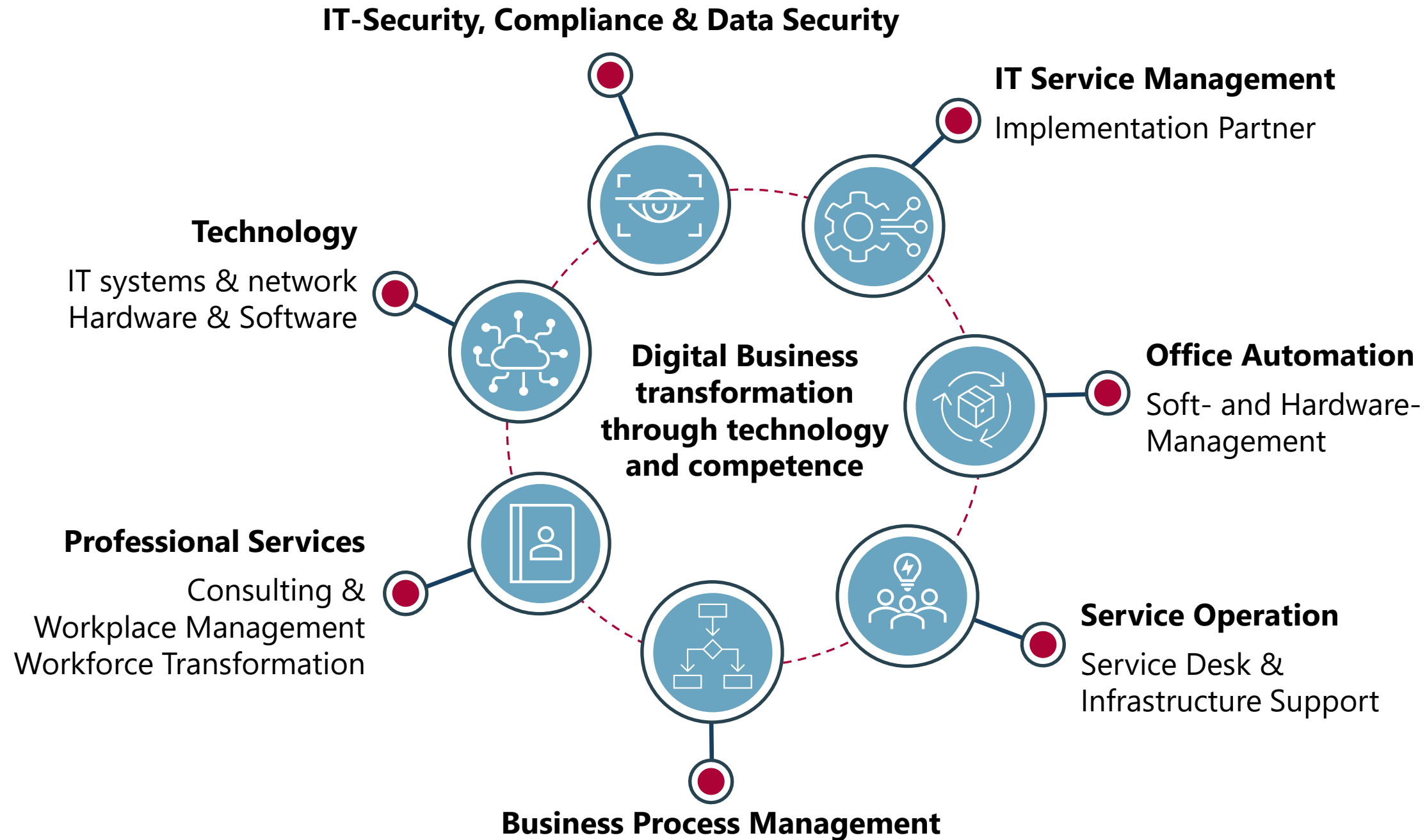
Distribution of sales by sector – financial year 2025



Business unit **Telecommunications**



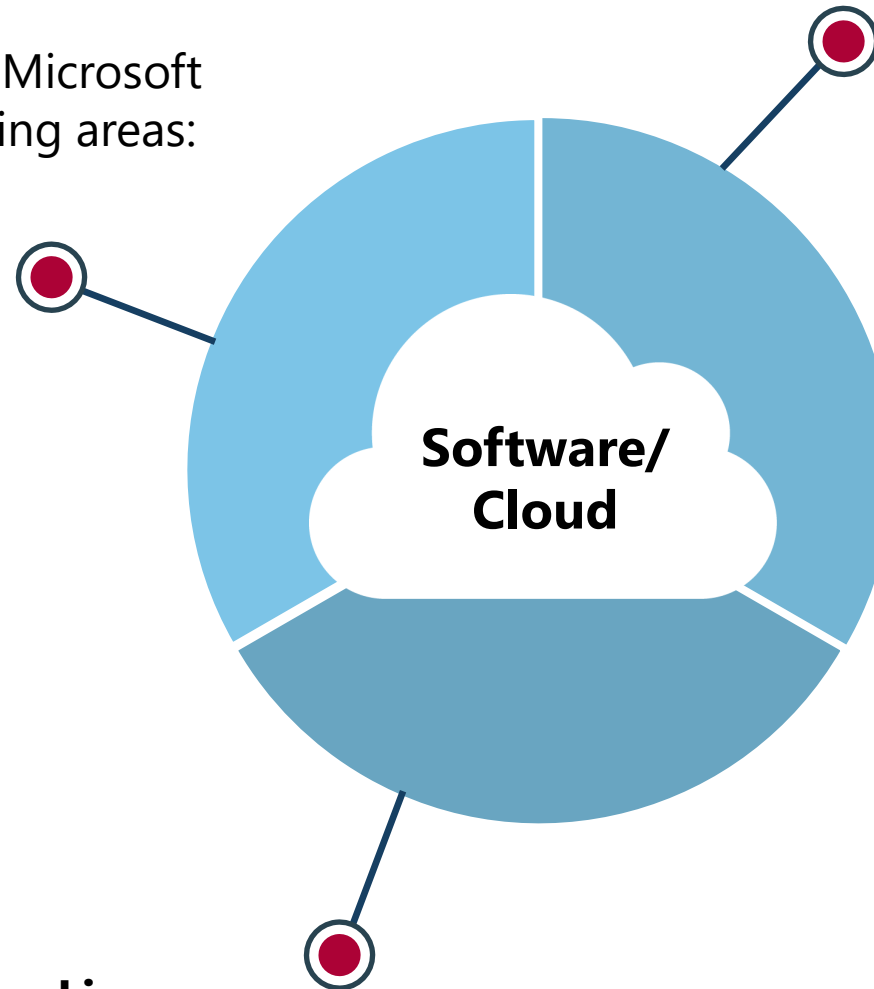
Business unit **IT Services**



Business unit **Software/Cloud**

Off-the-shelf software

- Industry solutions based on Microsoft Dynamics 365 for the following areas:
 - Field services
 - Distribution
 - Customer service
 - Marketing
 - Project organizations
- Implementation and Customizing



Licences

- On-Premise/Cloud
- CSP Licences
- ISV Licences

In-house developments

- Customized software
- Add ons to standard applications
- audius.cloud/application operation
- Digital Business 2.0



Realization

- ✓ Strategic consulting
- ✓ Business Transformation
- ✓ Customer software development

Latest **customer orders**



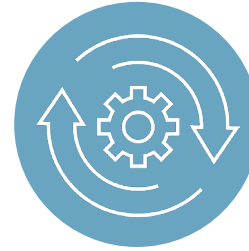
Project reference Business unit **Telecommunications**

Industry sector:
Telecommunications/General Contractor

Service:
Surveys and planning for mobile network locations, particularly regarding shared use

Duration:
12+ months

Volume structure:
500-1,000 locations in western Germany



Project reference Business unit **IT Services**

Industry sector:
Banks

Service:
Rollout of active network components

Duration:
8 months

Volume structure:
Approximately 6 people on duty



Project reference Business unit **Software/Cloud**

Industry sector:
Semiconductor industry

Service:
Migration from Project Online to MS Dynamics Project Operations

Duration:
~6 months

Volume structure:
~USD 500 million in volume

Partnerships

servicenow

aws

blanco

Relution

Apple Consultants Network

jamf

Microsoft

NAKIVO

SOPHOS

citrix
Partner
Gold
Solution Advisor

cisco

vmware

FUJITSU

USU

SAP
Partner

macmon
nac intelligent einfach

CHECK POINT
PARTNER
★ ★

SIEMENS

Hewlett Packard
Enterprise

baramundi
software AG

TREND
MICRO
Bronze Partner

AVGW

FORTINET

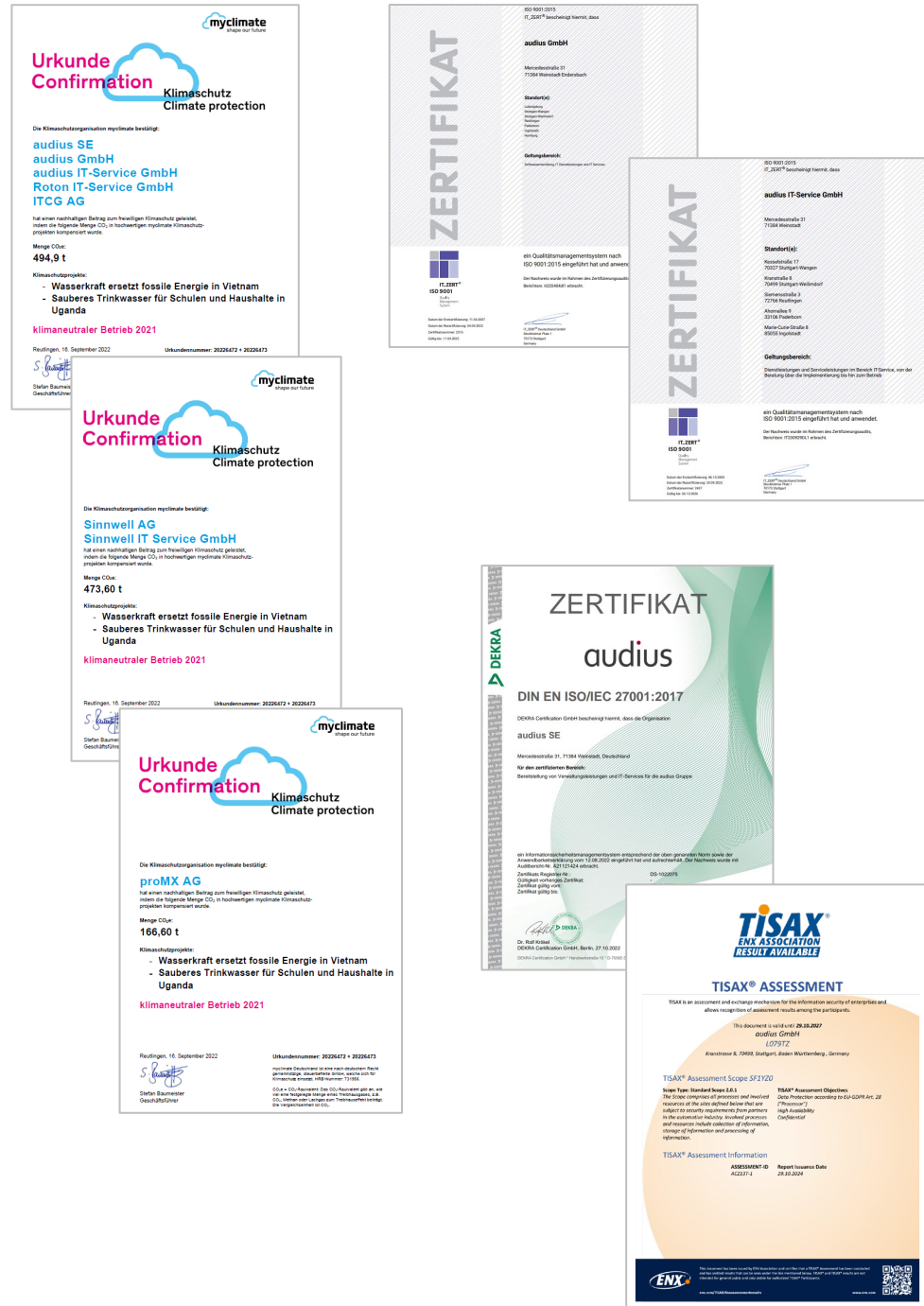
aruba
a Hewlett Packard
Enterprise company

DELL Technologies

veeAM
Value-Added
Reseller
Silver

Adobe

Certifications & awards



Awarded by **Handelsblatt**, study conducted by Munich Strategy:
audius in 81st place in the **TOP 100 fastest-growing SMEs**



Award from the market research company **Lünendonk & Hossenfelder GmbH**:
audius from 2022 to 2024 on the **Lünendonk®-List** among the **"TOP 20 leading IT Service companies in Germany"**



SZ Institute (Süddeutsche Zeitung):
Best Business Partners 2026.
audius impressed across the board as
the industry winner in IT Consulting



DIE WELT:

audius was named one of the **Top 10 Innovation Champions of 2026** in the category of **IT Consulting and IT Services**.



Awarded by **F.A.Z.-Institut:**

audius receives for the fourth year in a row the **certificate "Highest Quality"** in the category "IT Consulting", this time as the **industry winner**

Our references

Telecommunications



 Bundesanstalt
für den Digitalfunk der Behörden und
Organisationen mit Sicherheitsaufgaben

IT Services



Software/Cloud



Our workforce* at a glance



>900

Number of employees



~28.1 %

Women



~71.9 %

Men



41

Different nationalities



43 years

Average age

*as at 25/06/2026

Strategic **growth** fields



People & Technologies

Dynamic growth in target markets

- BITKOM expects 4.4 % growth for the IT market in 2026
- Further 5G rollout and fiber optic network expansion in Germany
- Despite economic challenges, there has been dynamic growth in digitalization, including AI and automation

Cross-selling and upselling within the Group

- Further use of existing customers
- Marketing of own products and solutions
- Achieving economies of scale for existing customers

Innovations & scalable solutions

- Expansion of the existing range through product innovations or the creation of product variants
- Expansion of margins through scalable products and services
- Growth with innovations in the field of AI and automation with high economies of scale

Acquisitions & Internationalization

- Conquering new market segments and rapid growth by acquiring established companies
- Growth enabler for smaller companies and their IP and services
- Building up expertise through international teams of developers and consultants

Development **P&L**

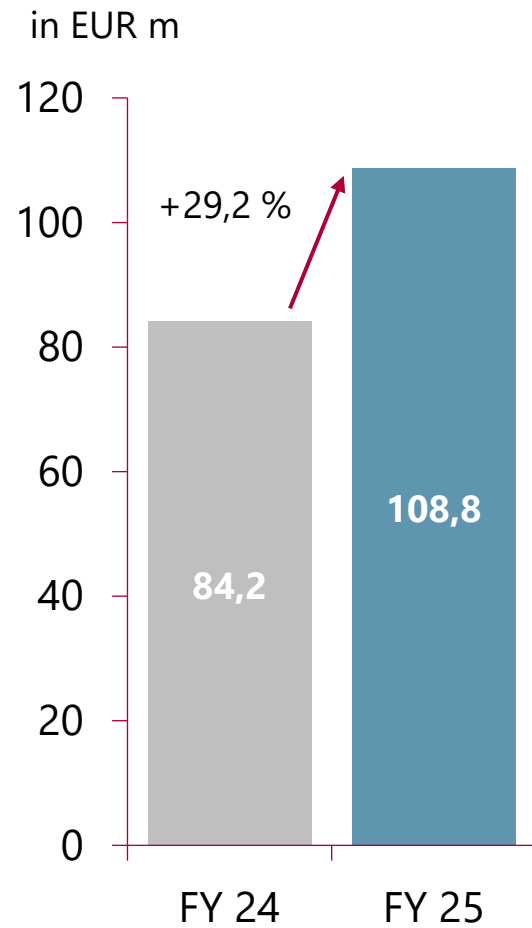
in EUR m	1-12/2025	1-12/2024	Difference absolute	Difference in %
Total revenue	108.8	84.2	+ 24.6	+ 29.2 %
Gross Profit	77.2	63.9	+ 13.4	+ 21.0 %
EBITDA	8.8	7.1	+ 1.7	+ 24.2 %
EBITDA-Margin	8.1 %	8.5 %	- 0.4	- 4.7 %
EBIT	6.2	5.0	+ 1.2	+ 24.0 %
Earnings per share after minorities	0.48	0.42	+ 0.06	+ 14.3 %

Development of the **Balance sheet**

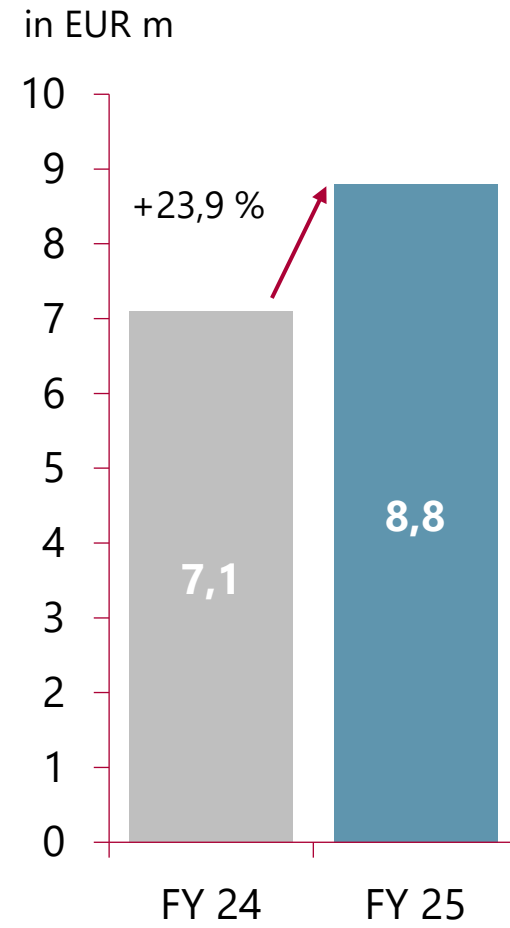
in EUR m	31/12/2025	31/12/2024	Difference absolute	Difference in %
Total assets	57.5	38.1	+ 19.3	+ 50.7 %
Equity	26.7	24.3	+ 2.4	+ 10.0 %
Equity ratio	46.5 %	63.7 %	- 17.2	- 27.0 %
Cash	17.1	11.0	+ 6.1	+ 55.4 %
Bank liabilities	7.5	2.6	+ 4.9	+ 185.2 %
Order backlog	98.9	79.3	+ 19.6	+ 24.7 %

Business development **FY 2024 vs. FY 2025**

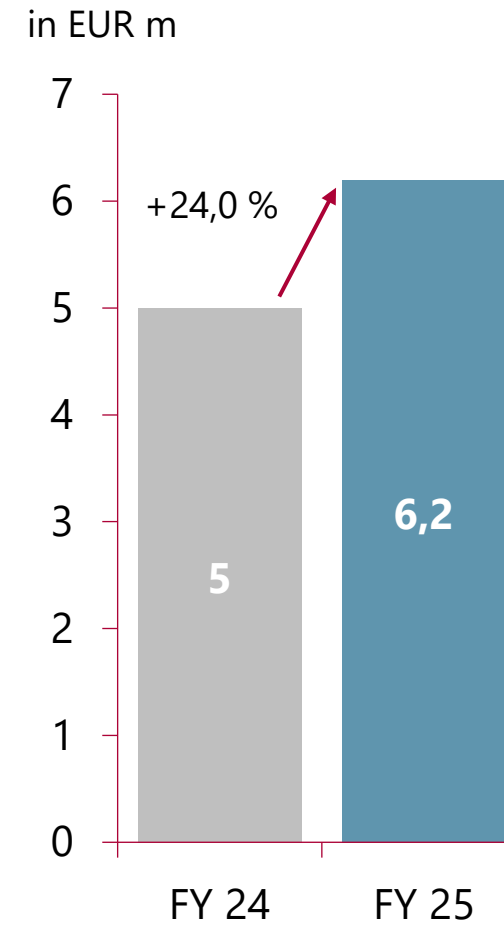
Total revenue



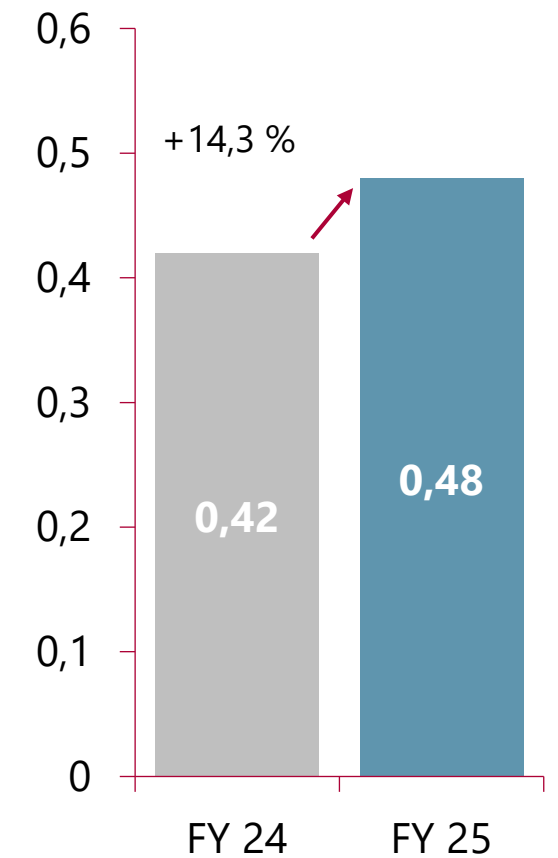
EBITDA



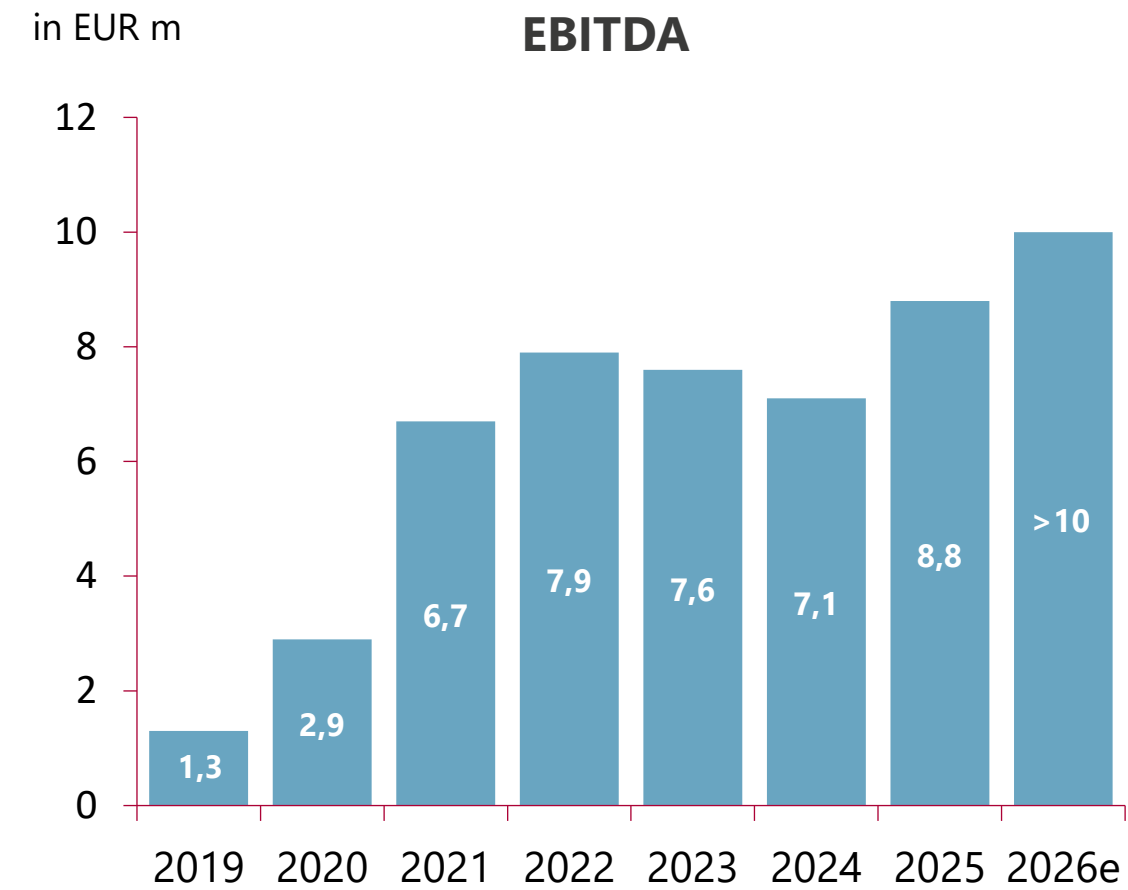
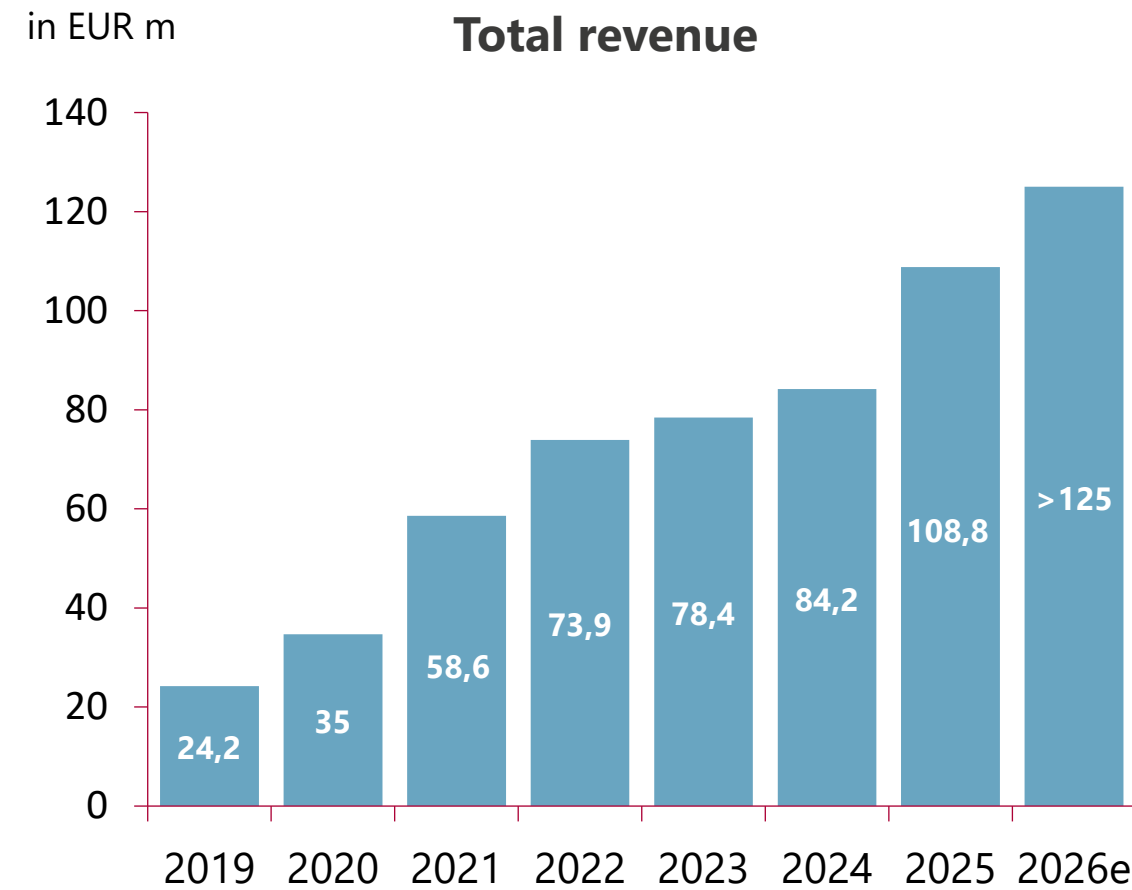
EBIT



Earnings per share after minority interests



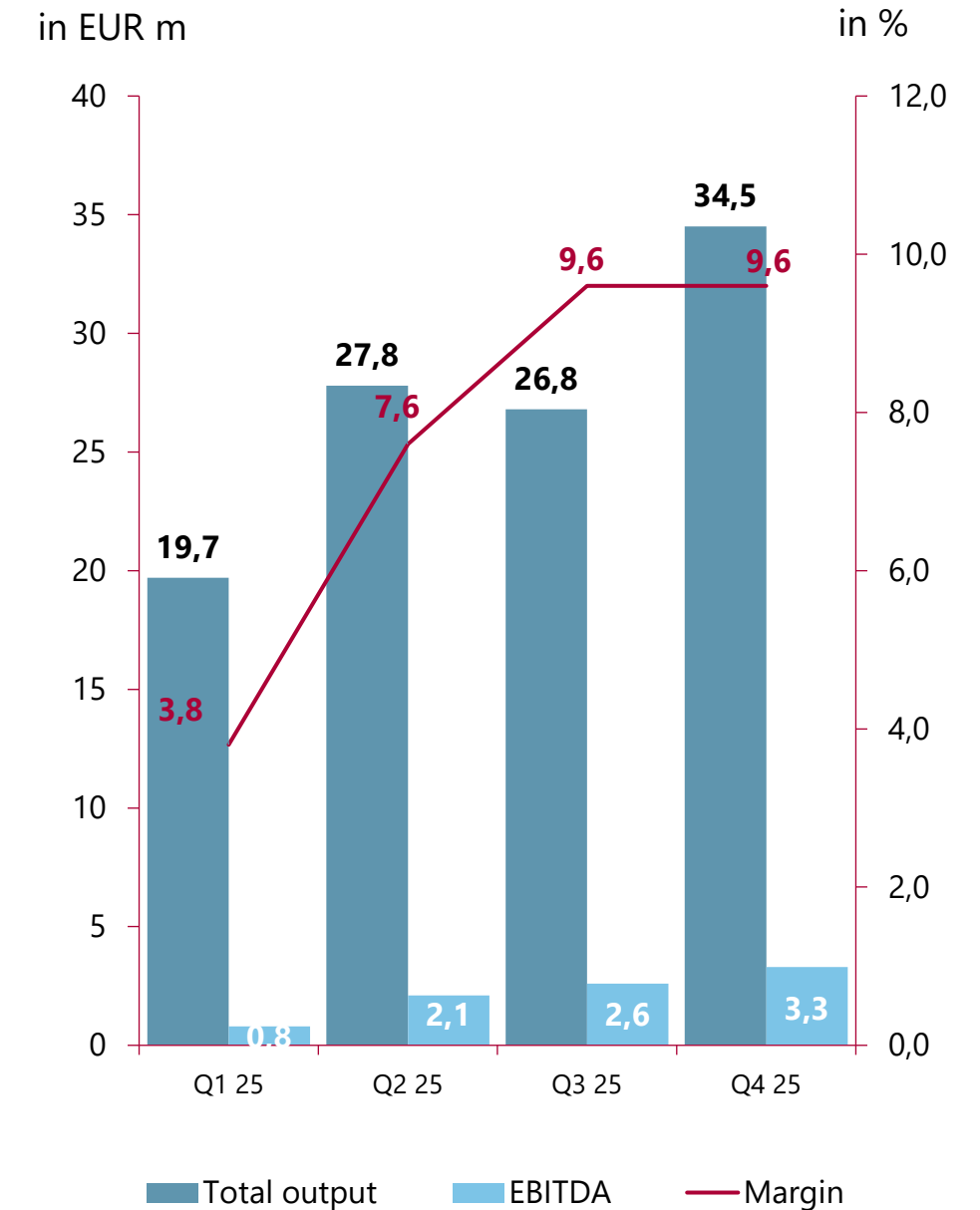
Total annual figures since 2019



=> Average growth since 2019 > 27% per year

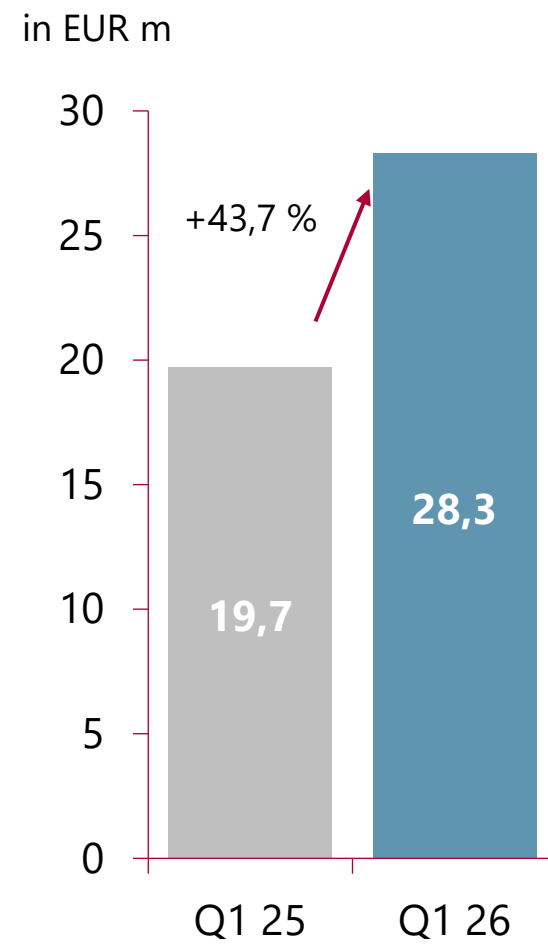
Executive Summary for 2025

- Purely Pure organic growth in total revenue of approximately 22 % compared with 2024
- Additional growth through acquisitions of Ergonomics and CompuSafe (initially, a modest contribution to earnings)
- IT services sector grows significantly thanks to service and hardware sales
- Once again highest order backlog in the company's history of around EUR 99 million
- After a weak Q1/2025, a significantly positive development is expected in the following quarters
- Strong focus on profitability across all areas, while simultaneously investing in further growth
- Full year 2025 includes restructuring costs
- Another strong result at subsidiary proMX AG leads to corresponding minority interest

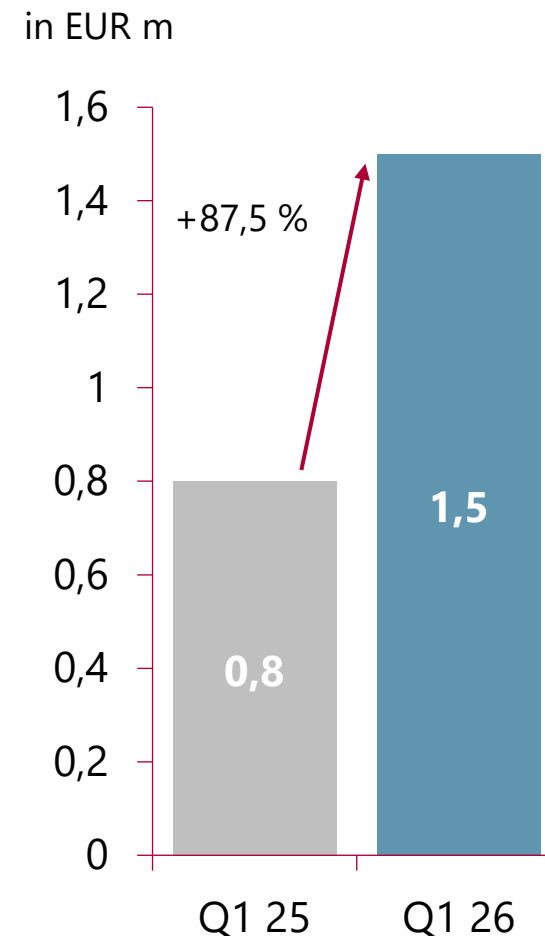


Business Development **Q1 2025 vs. 2026**

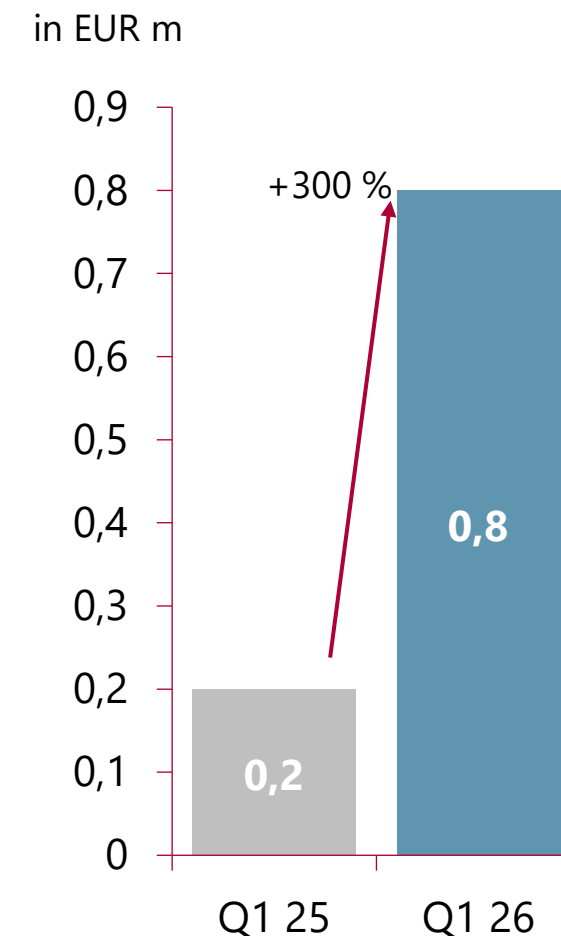
Total output



EBITDA



EBIT



Outlook for 2026 and Beyond

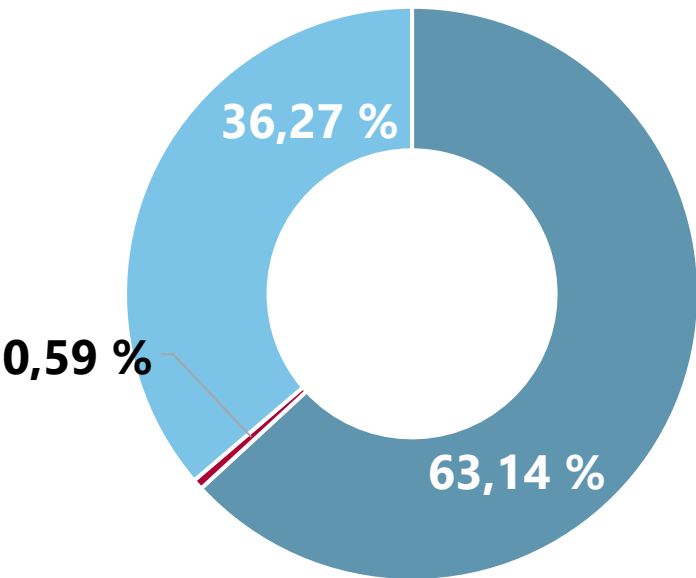
Forecast 2026

in EUR m	2026e	2025
Total output	> 125	108,8
EBITDA	> 10	8,8
Earnings per share	> 0,55	0,48

- Growth for 2026 has already been secured through both organic growth and acquisitions
- EBITDA in 2026 is expected to exceed 10 million / > +14 %
- A disproportionately large increase in earnings per share is planned
- Launched additional growth initiatives, both in Germany within KRITIS and internationally
- AI as a growth driver in development, software implementation and efficiency
- Expansion of our own data centers
- Focus on profitability to return to the EBITDA target margin of > 10 % (2027 and beyond)

audius company share

Issued shares	4.950.000
Share price on 25/06/2026	EUR 12.80
Trading segments	m:access, Basic Board FWB
Research Coverage	SMC (target EUR 29.00)
Nominal value	EUR 1.00 per share
Market Capitalisation	EUR 64 m
WKN/ISIN/Ticker	A40ET1 / DE000A40ET13 / 3ITN
Dividend	24 cents for 2025



Source: <https://live.deutsche-boerse.com/aktie/audius-se-na-o-n?mic=XETR>, Trading place: Xetra

Investment in audius

5 good reasons

1. Annual **growth of total revenue** since 2019 Ø ~ **27 %**
2. **Record earnings** figures again in 2025
3. Growth of > **125 EUR million for 2026** is already largely assured
4. Long-standing **customer relationships**, currently including **9 DAX companies**
5. Competence centers for IT services, software/cloud, telecommunications **for the markets of the future**
6. **Artificial intelligence** as a growth driver

Contact

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